

**PITT OHIO**

SUPPLY CHAIN • GROUND • LTL • TL

## RESULTS/ OUTCOMES

1. All 5 containers filled with merchandise were delivered swiftly and intact to the retailers' distribution center in York, PA.
2. This tri-axle chassis solution added efficiency and filled a gap in the retailers' supply chain.
3. Retailer complied with import requirements and saved thousands of dollars by reducing demurrage fees with a quick, efficient and reliable solution.
4. PITT OHIO's proactive and attentive communication strategy provided the assurance the logistics manager needed to be able to redirect his attention to other responsibilities.
5. Based on PITT OHIO's proven reliability, a permanent Drayage solution emerged. What started as a one-time emergency solution for the retailer's overweight containers, PITT OHIO continues to dray a minimum of 5 containers per week from the Baltimore Port to York, PA for the retailer, including not only overweight containers, but legal weight containers as well.
6. Qualified drivers and staff continue to ensure loading, unloading and transportation of the overweight containers, so that the retailer does not have to worry about anything except getting their merchandise to market.

# RETAILER LESSENS DEMURRAGE FEES AT BALTIMORE PORT WITH EMERGENCY CHASSIS FOR OVERWEIGHT CONTAINERS

## OVERVIEW

Speed is key when receiving shipping containers from overseas. When this retailer found themselves without a drayage service for their overweight containers at the Baltimore Port, PITT OHIO stepped in with an emergency solution. PITT OHIO arranged for the quick retrieval of 5 overweight shipping containers using the appropriate tri-axle chassis. The retailer reduced thousands of dollars in demurrage fees and ensured merchandise made it to the final destination, a distribution center in York, PA.

## WHAT WAS THE PROBLEM?

The retailer had 5 containers sitting at the Port of Baltimore that needed drayed to their distribution center in York, PA. The 5 containers were heavy, requiring a particular tri-axle chassis capable of transporting 20-foot containers above 36,000 lbs. The containers were taking up space at the port, accruing demurrage fees quickly. Demurrage fees grow the longer the container sits at the port taking up space. Their primary drayage and transloading service provider was unable to accommodate the larger, heavier containers. The retailer was busy with other responsibilities, limiting his time and resources to research, call and book a new solution provider. Who could help him?

## WHAT WAS THE SOLUTION PITT OHIO DEVELOPED?

PITT OHIO jumps at opportunities to solve problems and challenges our customers are facing. We welcome the challenges other providers turn away from. With an abundance of contacts at ports around the country, PITT OHIO's international team went to work locating the right size chassis and drivers at the Port of Baltimore.

PITT OHIO's International team knew quick retrieval was imperative to reducing unnecessary demurrage fees. The team found a service provider capable of quickly and safely draying overweight containers from the Baltimore Port.

Throughout the drayage solution, PITT OHIO provided up to the minute information and quick responses, relaying updates throughout the entire process of retrieving the overweight shipping containers and delivering the containers to the distribution center in York, PA.